

ENTERPRISE DEVELOPMENT SUPPORT

REFERENCE NUMBER: SEED001/ED2023/24

SENTECH is a digital infrastructure state-owned company and the largest broadcasting signal distributor in South Africa. Sentech currently operates telecommunication networks for Satellite, Television, Radio and Broadband connectivity. As such, SENTECH's vision is to be a global leader in digital infrastructure enabling connectivity and content delivery.

SENTECH's Socio-Economic Enterprise Development (SEED) aims to grow and develop a pool of entrepreneurs in the ICT sector. As part of developing the next generation of pioneering entrepreneurs, Sentech aims to support SMME growth.

SENTECH is inviting suppliers who meet **ALL** requirements specified below to partner with us on this Enterprise Development initiative:

1. Small enterprises with turnover of less than R10million.
2. Must be 100% black owned and at least 30% black women owned or 100% owned by designated groups of which at least 30% must be black women owned.
3. Operates within ICT sector.
4. A South African owned entity and registered with Central Supplier Database (CSD).
5. Have never received SENTECH Enterprise Development support in the past.
6. Be in operation for a minimum of one year.
7. Focus on innovation and/or digital solutions -The Enterprise should have the capacity to:
 - generate innovative idea for a product or solution aligned to the Fourth Industrial Revolution and disruptive to the status quo – **provide your proposal around ideation and its importance and how these will ensure continuity of innovative product / service generation.**
 - budget requirements to realise the innovative idea – **detailed cost breakdown for the idea including all activities or tasks**
 - demonstrate potential addressable market and potential scalability (exponential growth) – **clarify who is the target market and projected revenue over a period of a year**
 - clear project plan with timelines to deliver on the proposed idea – **(preferably an excel spreadsheet)**



- Enterprise may be required to clarify proposal, present the idea and engage during a Q&A session.

Closing date: 21 July 2023

Time :12H00

Applications sent by email to senseed@sentech.co.za

Enquiries: 072 197 4725 or wagengg@sentech.co.za OR magobolon@sentech.co.za